



ONE OF FOUR BLANK TOOLS

Bottleneck Finder

Using your Flow Map, list 3–7 points where work stalls. Cap it at 7 — find the worst, not all of them.

WHERE WORK SLOWS OR BREAKS	CAUSE (MANUAL STEP / UNCLEAR OWNER / REPEATED ISSUE)	IMPACT (WHAT IT COSTS YOU)
<i>Sales → Ops handoff</i>	<i>Manual notification</i>	<i>Installs delayed, deals stall</i>

This is 1 of 4 lenses in the STACKED Operating System Self-Assessment. Each one shows you a different way your business depends on you instead of your systems.

If you want to look at this properly, the next step is an operational assessment. **It's a free Diagnosis Call** — we map where your business runs on people instead of structure, and what it would take to change that.